[Date]

[Client Name]
[Client Address]
[City, State, Zip]

Dear [Client Name],

I am writing to provide you with an important update regarding the current real estate trends in [Neighborhood/City Name]. As we have seen over the last [Number] weeks, the local market is undergoing a significant shift.

To ensure we achieve the best possible outcome for the sale of your property at [Property Address], it is vital that we perform a "Market Reality Check" based on the most recent data:

- **Inventory Levels:** The number of competing homes for sale has [increased/decreased] by [%].
- **Days on Market:** The average time it takes to sell a home in our area has moved to [Number] days.
- **Interest Rates:** Recent fluctuations have impacted buyer purchasing power and overall demand.
- **Recent Sales:** Nearby comparable properties are now closing at [Price Range].

Success in a changing market requires us to be proactive rather than reactive. Based on these new conditions, I recommend we review our current [Pricing/Marketing] strategy to ensure your home remains the most attractive option for active buyers.

I will call you on [Day] at [Time] to discuss these updates in detail and decide on our next steps. In the meantime, please feel free to reach out with any questions.

Best regards,

[Your Name]
[Your Company]
[Your Phone Number]
[Your Email]