

[Date]

Dear [Client Name],

As we approach the end of [Year], I wanted to take a moment to reach out and share a brief look back at our local real estate market over the past twelve months.

This year has been [dynamic/steady/active], characterized by [mention 1-2 trends, e.g., shifting interest rates and low inventory]. Despite the changing landscape, we have seen consistent demand in [Neighborhood/Area Name]. Home values in our area have [increased/remained stable], proving once again that real estate remains a strong long-term investment.

Whether you bought, sold, or simply stayed put this year, I hope your home was a place of comfort and joy. It has been a pleasure serving as your real estate resource, and I am grateful for the trust you have placed in me.

As we look forward to [Next Year], I am here to help if you have any questions about the value of your home or if you are considering a move. Please feel free to reach out anytime.

Wishing you and your loved ones a wonderful holiday season and a happy, healthy, and prosperous New Year!

Warm regards,

[Your Name]

[Your Title]

[Company Name]

[Phone Number]

[Email Address/Website]