

[Date]

[Recipient Name]
[Recipient Address]
[City, State, Zip Code]

Dear [Recipient Name],

I am writing to provide you with your annual market update for waterfront properties in [Neighborhood/Area Name] for [Year]. As a homeowner on the water, it is important to stay informed about the specific trends affecting your property's value.

Market Overview:

Over the past twelve months, the waterfront market has shown [steady growth/stability/increased demand]. High-end coastal and lakeside properties continue to be a primary focus for buyers seeking lifestyle investments.

Key Statistics for [Year]:

- **Average Sales Price:** \$[Amount]
- **Average Price Per Linear Foot:** \$[Amount]
- **Inventory Levels:** [Low/Moderate/High]
- **Average Days on Market:** [Number] Days

Local Recent Sales:

- [Property Address 1]: Sold for \$[Price]
- [Property Address 2]: Sold for \$[Price]
- [Property Address 3]: Sold for \$[Price]

Looking Ahead:

We anticipate that [mention a trend, e.g., low inventory or interest rate changes] will continue to influence waterfront valuations through the coming season. Properties with updated docks, seawalls, and modern amenities remain at a premium.

If you would like a complimentary, detailed valuation of your specific property or have questions about recent sales on your street, please feel free to reach out to me directly.

Warm regards,

[Your Name]
[Your Title/Company]
[Phone Number]
[Email Address]
[Website]