

[Date]

Dear [Recipient Name],

With the spring PCS season approaching, I am writing to provide you with a brief update on the real estate market surrounding [Name of Military Base]. Whether you are arriving at your new duty station or preparing for a move, understanding the current landscape is essential for a smooth transition.

### **Current Market Overview:**

- **Inventory Levels:** We are seeing a [Increase/Decrease] in new listings as the weather warms up, providing more options for incoming families.
- **Average Pricing:** The median home price in the [City/County] area is currently [Price], reflecting a [Percentage]% change over the last year.
- **Turnaround Time:** Homes are currently moving quickly, with an average of [Number] days on the market.

### **Support for Military Families:**

If you are relocating, I offer specialized services tailored to military timelines, including:

- Virtual home tours for out-of-state families.
- VA Loan eligibility guidance and local lender referrals.
- Comparative Market Analysis (CMA) if you are considering selling your current home before you move.

I am honored to serve those who serve our country. If you have questions about your BAH (Basic Allowance for Housing) purchasing power or need a recommendation for a reliable moving company in the [Base Name] area, please reach out.

Sincerely,

[Your Name]

[Your Title/Agency]

[Phone Number]

[Email Address]

[Website URL]