

[Broker Name]
[Brokerage Firm]
[Address]
[City, State, Zip Code]

[Date]

[Client Name]
[Client Address]
[City, State, Zip Code]

RE: Commission Proposal for the Sale of [Property Address/Asset Name]

Dear [Client Name],

Thank you for the opportunity to present our services. Based on our market analysis, we propose a sliding scale commission structure for the representation of your property. This model aligns our incentives with your goal of achieving the highest possible sale price.

Our proposed commission rates are as follows:

- [Percentage 1]% if the final sale price is [Price Range 1].
- [Percentage 2]% if the final sale price is between [Price Range 2].
- [Percentage 3]% if the final sale price exceeds [Price Range 3].

This structure ensures that as the value of the transaction increases, our professional fee adjusts to reflect the complexity and performance required to reach those benchmarks.

Please note that this commission includes all marketing costs, professional photography, and listing expenses. The fee is payable only upon the successful closing of the transaction.

If this proposal is acceptable, please sign below, and we will prepare the formal listing agreement.

Sincerely,

[Broker Signature]

[Broker Printed Name]

Acceptance:

I/We agree to the sliding scale commission structure as outlined above.

Signature: _____ Date: _____