

[Date]

[Client Name]

[Client Address]

[City, State, Zip Code]

Dear [Client Name],

I am writing to sincerely thank you for referring [Referred Person's Name] to me for their real estate needs. It was a pleasure hearing from them, and I truly appreciate the confidence you have placed in my services.

As a past client, your support means a great deal to me. Most of my business comes from word-of-mouth referrals from people I enjoy working with, and I am grateful that you thought of me when they mentioned their interest in [buying/selling] a home.

I promise to provide them with the same high level of care and professional service that I strive to give all my clients. I will keep you updated on our progress as we move forward.

Enclosed is a small token of my appreciation. Thank you again for your kindness and for being such a valued part of my professional network.

Warm regards,

[Your Name]

[Your Company Name]

[Your Phone Number]

[Your Email Address]