

[Your Name/Company Name]
[Your Address]
[City, State, Zip Code]
[Phone Number]
[Email Address]

[Date]

[Cleaning Company Manager Name]
[Cleaning Company Name]
[Address]
[City, State, Zip Code]

Subject: Request for Volume-Based Pricing for Tenant Turnover Cleaning

Dear [Manager Name],

We have been very satisfied with the quality of cleaning services [Cleaning Company Name] has provided for our properties over the past [Duration]. As our portfolio continues to grow, we are looking to streamline our turnover process and consolidate our cleaning requirements with a single preferred provider.

We anticipate a high volume of move-out cleanings over the next [Year/Quarter], estimated at approximately [Number] units per month. Given this consistent volume of work, we would like to request a formal proposal for a volume-based discount or a tiered pricing structure.

Specifically, we are interested in:

- Discounted flat rates for standard unit sizes (Studio, 1BR, 2BR, etc.).
- Tiered pricing based on the total number of cleanings booked per month.
- Preferred scheduling for peak turnover periods.

We value our partnership and would prefer to keep our business with your team rather than seeking alternative vendors. Please let us know if you can accommodate this request and what the revised pricing structure would look like.

I look forward to hearing from you by [Date] to discuss this further.

Sincerely,

[Your Signature]
[Your Printed Name]
[Your Title]