

[Date]

[Recipient Name]

[Recipient Address]

[City, State, Zip Code]

Dear [Recipient Name],

As the year comes to a close, I have been reflecting on the milestones of the past twelve months. Among the highlights of my professional year has been the opportunity to work with the clients you introduced to me.

I am writing to sincerely thank you for your continued trust and for being one of my top referral partners. Recommending a real estate professional to your friends, family, or colleagues is a significant gesture, and I do not take that responsibility lightly. Your confidence in my services is the highest compliment I can receive.

Because of your support, I was able to help [Number] families find their way home this year. It is partners like you who make this business truly rewarding.

I look forward to our continued friendship and collaboration in the coming year. I wish you and your loved ones a joyful holiday season and a prosperous New Year.

Warm regards,

[Your Name]

[Your Title/Company]

[Your Phone Number]

[Your Website]