

[Date]

[Buyer Name]
[Buyer Address]
[City, State, Zip]

Dear [Buyer Name],

It was a pleasure seeing you again today for your second look at [Property Address]. I am glad you had the opportunity to spend more time exploring the space and envisioning how it might fit your lifestyle.

As we discussed during the walkthrough, this home stands out because of [mention specific feature they liked, e.g., the natural light in the kitchen or the proximity to the park]. I've also looked into your question regarding [mention specific question asked] and have attached the additional information for your review.

Now that you have seen the property a second time, do you feel it meets your needs, or is there anything specific holding you back from moving forward with an offer?

I am here to help with any further due diligence or to coordinate a final walk-through with a contractor if needed. I will follow up with you on [Day of week] to see what your thoughts are.

Best regards,

[Your Name]
[Your Phone Number]
[Your Email Address]
[Company Name]