

[Date]

[Recipient Name]

[Managing Partner/Title]

[Recipient Law Firm Name]

[Address line 1]

[City, Country, Postcode]

RE: Letter of Intent for Cross-Border Legal Practice Joint Venture

Dear [Recipient Name],

This Letter of Intent ("LOI") outlines the preliminary understanding and intent between [Your Law Firm Name], based in [Your Country], and [Recipient Law Firm Name], based in [Recipient Country], to form a Joint Venture (the "JV") for the purpose of providing integrated cross-border legal services.

1. Purpose and Objectives

The parties intend to collaborate to leverage their respective legal expertise and jurisdictional presence to serve international clients in areas including, but not limited to, [Area of Law 1], [Area of Law 2], and [Area of Law 3].

2. Structure of the Joint Venture

The parties propose to establish the JV as a [Separate Legal Entity / Contractual Partnership] to be named "[Proposed Name of JV]". The governance structure and management committee composition shall be defined in the definitive agreement.

3. Contributions

Each firm shall contribute [describe contributions, e.g., legal personnel, office space, technological infrastructure, and marketing resources] as required to ensure the JV's operational success.

4. Profit and Cost Sharing

Net profits and operational costs arising from JV engagements will be shared on a [Percentage]% / [Percentage]% basis, subject to local regulatory requirements regarding fee-sharing.

5. Regulatory Compliance

The formation of the JV is subject to compliance with the professional codes of conduct and bar association regulations in both [Your Country] and [Recipient Country].

6. Confidentiality and Exclusivity

The parties agree to maintain strict confidentiality regarding this LOI and any proprietary information exchanged. For a period of [Number] months, neither party shall enter into similar negotiations with other firms in the counterpart's jurisdiction.

7. Non-Binding Nature

Except for sections 6 and 7, this LOI is a statement of intent and does not create a legally binding obligation. Binding commitments will only arise upon the execution of a Definitive Joint Venture Agreement.

If the terms outlined above are acceptable, please sign and return a copy of this letter by [Expiration Date].

Sincerely,

[Signature]
[Name of Authorized Signatory]
[Title]
[Your Law Firm Name]

Accepted and Agreed:

For and on behalf of [Recipient Law Firm Name]:

[Name and Title]
[Date]