

LETTER OF INTENT

Date: [Insert Date]

RE: Cross-Border Practice Partnership

BETWEEN:

[Name of First Practice/Firm]
[Address]
[Country]

AND:

[Name of Second Practice/Firm]
[Address]
[Country]

1. PURPOSE

The purpose of this Letter of Intent (LOI) is to outline the preliminary understanding between the parties regarding a cross-border professional partnership to provide [Insert Professional Services, e.g., legal, medical, architectural] services across [Insert Country A] and [Insert Country B].

2. PROPOSED STRUCTURE

The parties intend to collaborate through a [Insert Structure, e.g., Joint Venture, Referral Network, or Formal Merger]. This partnership will focus on sharing expertise, resources, and local regulatory knowledge.

3. SCOPE OF COLLABORATION

- Cross-border client referrals and management.
- Shared use of technological platforms and intellectual property.
- Joint marketing and business development initiatives.
- Compliance with international and local licensing requirements.

4. FINANCIAL ARRANGEMENTS

The parties will negotiate a fee-sharing or profit-allocation model that complies with the professional ethics and regulations of both jurisdictions.

5. CONFIDENTIALITY

Both parties agree to keep all proprietary information, client data, and the terms of this negotiation confidential.

6. NON-BINDING NATURE

This LOI is a statement of intent and does not constitute a legally binding agreement, with the exception of the Confidentiality clause. A formal partnership agreement will be drafted subject to due diligence.

7. EXPIRATION

This LOI shall expire on [Insert Date] if a formal agreement has not been reached by both parties.

SIGNATURES:

[Name/Title for First Practice]
Date:

[Name/Title for Second Practice]
Date: